

**Application form of
for the position of
from PMI Romania Chapter's Board of Directors**

**Daniela Chiricioaia
President**

1) Statement of compliance with the rules and procedures of the Board of Directors of PMI Romania Chapter [mandatory]

I, Daniela Chiricioaia, declare to abide by the rules and procedures of the Board of Directors of PMI Romania Chapter. I declare that all the information provided below, in the candidate form and its appendices are true.



2) Biographical summary of maximum 250 words [mandatory]

Senior Project Manager - IT industry - development, deployment and systems integration

- >22 years experience in the IT industry;
- >16 years experience in management, marketing, business;
- developing and managing effective teams.
- leadership

Qualifications / Certifications

- PMP®
- PMI-ACP®
- M_o_R® Practitioner
- LegoSeriousPlay Certified Facilitator
- PMO-CP (ValueRing)
- PSM I
- P3O® Practitioner
- M_o_P® Practitioner
- Professional Diploma in Management - Open University
- Mentor for Project Managers
- CobiT Foundation
- ITIL® Foundation v3.0
- Master in Informatics

Professional Organizations

- PMI® and PMI Romanian Chapter - Member since 2007

Professional experience

- 2018 - present: Agile Project Manager – Vauban IT Romania
- 2007 - 2018: Senior Project Manager - SIVCO Romania
- 2008 - 2010: Deputy Director Consulting Department SVAP - SIVCO Romania
- 2006 - 2007: SAP Project Manager / BASIS - NESS Romania
- 2002 - 2006: IT Manager – Enel Electrica Dobrogea
- 1996 - 2002: Software Developer / Business Analyst - Enel Electrica Dobrogea

Volunteer experience

- 2017 - present: President – PMI Romania Chapter
- 2016 - 2016: Vice President for Membership and Recruitment – PMI Romania Chapter
- Testing and feedback for online courses developed by PMI® International



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- Labeling of articles and presentations of project, program, and portfolio management - project of Projectmanagement.com

3) Motivation for applying for this position – maximum 250 words [mandatory]

The main reasons of my candidacy for the position of President are:

- Improving current projects and programs
- Creating benefits for membership – using free tools from PMI® (VRMS, WebEx, etc.)
- Improving Association procedures and services
- increase PMI® and Project Manager profession visibility in Romania by media/online channels
- increase national and worldwide PMI Romania visibility
- Improving current activities, projects and programs
- Continuing with higher quality the international Conference, branded IPLC (International Project Leadership Conference)

I am honored to present myself here in front of you, members of PMI Romania Chapter and I wish to obtain your support.

4) Main accomplishments as PMI Romania Chapter member – maximum 250 words [mandatory]

As Vice President for Membership and Recruitment or later as President, I have increased visibility of PMI Romania Chapter by:

- Hosting free webinars
- Setting-up Local Committees in Brasov, Timisoara, and Iasi
- Volunteer recruitment for leaders of Cluj Local Committee
- As a mentor, I supported the leaders of the Local Committees:
 - **Brasov:**
 - **Cluj:**
 - **Timisoara:**
 - **Iasi:**

To organize local events. All the events have received positive feedback from participants in events

- Discussing the conditions of partnership with R.E.Ps in Romania to provide more benefits for Chapter's membership
- Workshops with staff from the Ministry of Finance
- Communication with members of PMI Romania Chapter: newsletters, membership renewal messages, providing information, Voice of Membership meetings, involving members as volunteers in various projects and activities, etc.
- PM Mastermind program
- National Conference – May 2017
- Two editions of IPLC – International Project Leadership Conference – September 2017 and 2018
- Two years in a row – reward for accomplishment of PMI 500 Program

Also, along with Board's members, I helped overcoming the Legal and Tax issues for PMIRO founded in 2002

5) Statement of vision of maximum 250 words [mandatory]



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General objective	Specific objective	Implementation
Expanding the current portfolio of projects	Projects/Programs for Students	Offering dedicated Mentoring project, network events, workshops, online events
	Projects for schools and colleges	Using PMIEF resources to create PM mindset to young generation
	Projects for central and local government	Collaborating with central and local government units to create dedicated events and projects
	Collaboration with other PMI® Chapters	Working in common projects; participating actively at LIM and Region8 Meeting
	Agile driven	All projects plan and run according with membership needs and feedback; each project will be stopped immediately when it will not provide value for membership
Creating a modern organization	Partnership driven	Win-win partnership with REPs, companies interested in PM, other professional communities to increase visibility and maturity of PMIRO
	Transparent and legally driven	Improve a quality system that ensure integrity and ethics across organization, a strong, independent and reliable internal control system and the procedures which will prevent abuses and will allow each member to have access to all information in a timely manner.
Bigger organization	Increasing the retention rate (>80%)	Create value for membership renewal using PMI® marketing resources
	Increasing the new members (>20%)	Create value for new members using PMI® marketing resources
	Creating benefits for membership	Monthly meetings and webinars
		VRMS opportunities Membership package
Annual events	National events	One day PM Symposium in the first Semester
	International events	Two days International Project Leadership Conference in the third quarter

In this way I am confident that all Romanian project managers will recognize PMI Romania *as a leader in project management!*



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6) Digital photography [mandatory]



7) How do you see the project management community: SWOT analysis of PMI Romania Chapter as a promoter of an active project management community from the perspective of the position for which you apply for – maximum 300 words [mandatory]

<p>Strengths</p> <ul style="list-style-type: none"> • Increasing people interests for project, program and portfolio management standards and best practices • Increasing number of certified Romanian people within PMI standards • Making some progress and increasing focus on design and content of the organization website • Social media channels are being used as a part of overall plan • Power of the PMI® brand in Romania • Local Committee structures in more than 5 cities 	<p>Weaknesses</p> <ul style="list-style-type: none"> • Adoption of proven practices and leading marketing techniques continues to lag • Our organizational structure presents obstacles to adoption of direct member interactions outside the official events • Lack of support to promote and develop key skill sets for the organization members • Mobile-friendly design for the website PMI.ro remains a lower priority
<p>Opportunities</p> <ul style="list-style-type: none"> • Increasing interest on voluntary work in Romania • Reaching and convincing new people to become members of PMI Romanian 	<p>Threats</p> <ul style="list-style-type: none"> • Lack in Romanian laws and standards regarding project to support program and portfolio management as a profession • Increasing competition with different

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<p>Chapter via popular programs, channels and platforms</p> <ul style="list-style-type: none">• Increasing platforms and applications for online presentations and interactions including many participants• Community-driven events as webinars, informal meetups events, monthly or annually events are benefiting for promote in Romania the PMI® standards and best practices as well as the power of profession	<p>standards, best practices, methodologies, certifications and their supporters (IPMA, Prince2, M_o_P, M_o_R, PMO, etc.)</p> <ul style="list-style-type: none">• Insufficient resource commitment for face- to-face meetings, online and social community growth
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8) Statement of compliance with Election Activity Rules of the Board

As a condition of my potential nomination or candidacy, I, Daniela Chiricioaia, agree that I will not initiate, encourage, accept or endorse any conduct on behalf of my potential nomination or candidacy which is in violation of the policy relating to the election as adopted by the PMI Board of Directors.

- **Only one-on-one communications focused on candidate qualifications are allowed; references to a candidate's personal life or professional involvement are forbidden**
- **Mass communications regarding candidates, as well as promoting one candidate or another are prohibited. These include but are not limited to LinkedIn, Facebook, Twitter, Instagram, etc.**

The violation of this policy may result in revocation of my nomination by petition or candidacy for board.

Date: 5th of December 2018



